

### Good News

- **Baby Summer Squash** – We will have our first look this week at local product from JF Organics and Schaner Farms.
- **Spring Shallots** – Available from Weiser Farms by pre-order. Item# 24662 SHALLOTS, \*FM SPRING.
- **CA Yellow Peaches** – Item# 2166 & 2162 is stocked with product out of Coachella. Quality is decent. Nectarines are currently being harvested from Coachella.

### Bad News

- **Artichokes** – Castroville has been slow to get underway. Shortages may occur over the next 2 weeks.
- **Limes** – Prices are high but have come way off from last week. Supply is short on the smaller sizes/higher counts.
- **Peeled Garlic** – Chinese New Year has affected the already struggling supply. We will continue subbing with CA on #2.
- **Asparagus** – Prices are high as MX wraps up and Peru is slow to get going. Relief will come towards the end of April.

### Amenity List

- 931 Figs, Brown Turkey
- 5754 & 24495 Tangerines, Pixie
- 2847 & 2846 Tangerines, Clementines
- 23828 Tangerines, \*FM Tree Ripe
- 1258 & 1259 Kumquats
- 2362 Dragonfruit
- 3468 Pineapples, So. African Baby
- 1379 Longan
- 3374 & 3375 Watermelon, Sugar Baby
- 1986 & 1987 Passionfruit
- 2196 & 2197 Pears, Asian Small
- 305 & 306 Cape Gooseberries
- 4702 Pears, Asian Fragrant
- 5564 Pears, Yali Asian
- 2220 & 2219 Pears, Forelle
- 6665 Rambutan Vietnamese
- 2592 Rambutan Hawaiian

### New Product

#### Alaskan Fingerling Potatoes

##### Weiser Family Farms

Item# 24620, 50 lb

Item# 24625, 10 lb



New variety exclusively from Weiser Farms. The thin skin makes way to golden flesh which keeps its color when cooked. Holds up very nice and softer than the Russian Banana variety.

# Market Overview

## Avocadoes

Pricing on CA product will remain at higher levels up until Cinco De Mayo. Quality is very good. 60 ct are a good buy but #2's are running about \$7 less per case over the 48 ct.

## Artichokes

Castroville hit a bit of a snag this past week and we are seeing some quality and supply issues. This will improve over the next 2 weeks but in the meantime, demand may outweigh our supply. 24 ct can be a better value if the application allows for a slightly smaller choke. Same case price but yield is an additional 6 pieces.

## Asparagus

**Conventional** – Supply out of Peru is slow and MX is winding down. Prices will be up until Peru supply improves.

**Zuckerman Asparagus** – Available for 5 more weeks.

**White (Peru)** – Supply is still recovering from Easter. Price will be up through next week and then come off.

## Brussel Sprouts

Product out of Salinas and MX and prices are easing off. Quality is good.

## Mushrooms

**Due in this month** – Porcinis, Mousserons, and St Georges

**Chanterelles** – Quality is good but price is holding at higher levels.

**Hedgehog** – Better alternative to chanterelles for right now. Quality is good.

**Morel** – Product available and quality is good.

**Black Trumpet** – Price and quality are good.

**Oyster/Shiitake** – Price is up and quality is off as the high heat has affected supply.

## Cabbage, Celery, & Iceberg

Supply continues to be steady out of Salinas and prices are flat.

## Broccolini, Cauliflower, Leaf Lettuce, Romaine/Hearts, Parsley Curly/Italian, Green Onions

The warm weather that was pushing Salinas along has made way to a cooling trend which is slowing things down. Prices will hold at higher levels over the next 1 to 2 weeks as the fields finish transitioning.

## Peas & Beans

**Sugar Snap & Snow** – Supply is improving out of Peru, MX, and CA. Blue Heron product is available and very tasty (23777) 12/8 oz.

**English Peas** – We are stocking Rutiz Farms, Valdivia, and Blue Heron under \*FM code (5598). Conventional are available as well by the pound (2174) or 28# case (2173).

**Fava Beans** – Carpenter product coming in this week (6304) with very good quality.

**Blue Lake** – Quality is good as Coachella continues to ramp up. Price is up slightly but will ease off next week.

## Melons

**Honeydew** – Prices will be up slightly over the next couple of weeks. MX is winding down and we will be transitioning to CA. Some gapping may occur during this time.

**Cantaloupe** – Supply is good and prices dipped a bit.

**Watermelon** – Quality and price are holding at good levels.

## Peppers

**Bells** – Coachella is still behind. We expect to see prices come off next week.

**Red Fresno** – CA product is still very scarce. Next week we should start to see improvement.

## Tomatoes

**Slicing/Romas** – Prices are down on both slicing and romas. Supply and quality are good.

**Grape & Cherry** – Supply and quality will be off for another week as new MX field's ramp up.

**Heirlooms** – Supply will continue to be light as we transition from MX to CA for the summer.

## Stone Fruit

**Yellow Peaches** – Conventional code is stocked with product out of Coachella. Farmers Market product should be available next week.

**White Peaches/Plums** – Currently the best bet for offshore stone fruit until CA ramps up.

**Pluots** – Quality is fair on Chilean product but supply is very tight.

**Nectarines** – Coachella product being harvested right now. Should be ready next week.

**Apricots/Cherries** – CA product will be available on Wednesday the 22<sup>nd</sup>.

## Cucumbers

**Standard** – Quality and price remain very good. Prices may firm a bit mid-April as Central MX winds down.

**English/Hot House** – Prices are holding at lower levels and supply is steady. We may see an increase this month as MX wraps up.

## Garlic

#2 product continues to be scarce due to the Chinese New Year. We will be subbing with CA.

## Herbs

Tarragon and Thyme continues to be volatile. Recovery will come later this month; everything else looks good.

## Citrus

**Limes** – Prices have taken another dip. Smaller sizes/higher counts are harder to come by.

**Lemons** – Supply out of Ventura is good though we will start to see an upward trend in pricing through April. The higher counts are a better value especially as we come into the off-season.

**Grapefruit** – CA Ruby Red product is available and TX is winding down. Prices are rising.

**Local Valencia's** – JJ Lone Daughter product is in house and is fantastic for juicing. Item# 5710 is a great buy right now and will be for the next couple of months.

**Navels** – Domestic and import supplies have eased off. Supply is good and price is down.

**Bloods/Cara Cara** – Season is winding down but we still have product available.

## Berries

**Straws** – Prices are up slightly and quality may be off due to the rain from this past week.

**Black** – Price is up and supply is limited. More rain in south MX has hurt supply.

**Blues** – Quality is good. Pudwill Farms (6673) product is available and quality is excellent!

**Ras** – Product out of Yuma and CA are very good. Great local and conventional options available.

## Squash

**Local Baby Summer** – We will have a look at baby CA product this Wednesday from JF Organics and Schaner.

**Yellow Squash & Zucchini** – Both are in great supply out of MX. Price is down and quality is excellent.

**Acorn Butternut/Spaghetti** – Spring MX production has not reached normal volume. Improving next week.